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(September 2017) Jeffrey Gitomer (born February 11, 1946 in West Palm Beach, Florida) is an American author, professional speaker, and business trainer, who writes and lectures internationally on sales, customer loyalty, and personal development. He lives with his wife Jennifer Gluckow in Charlotte, North Carolina.

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About the Author. Jeffrey Gitomer is a best-selling author, columnist, sales trainer and business coach. His other books include The Sales Bible and The Little Gold Book of Yes! Attitude

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That's why Little Red Book of Selling is short, sweet, and to the



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point. It's packed with answers that people are searching for in order to help them make sales for the moment—and the rest of their lives. Strategies and answers from a lifetime of selling, from the bestselling author of The Sales Bible. Jeffrey Gitomer is the author of The New York Times best seller The Sales Bible and The Little Red Book of Selling.

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